

Message Text

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PAGE 01 BARCEL 00405 311532Z
ACTION EB-08

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FM AMCONSUL BARCELONA
TO SECSTATE WASHDC 4126
INFO AMEMBASSY MADRID

UNCLAS BARCELONA 0405

E.O. 11652: N/A
TAGS: ESTC, SP
SUBJECT: P.L. EXPORT TRANSACTION CHECK: MICROELECTRONICA
Y CONTROL, S.A.

REF: STATE 120721

1. A CONSULATE OFFICER VISITED MICROELECTRONICA Y CONTROL, S.A., AND INTERVIEWED MR. CARLOS DOMENECH, GENERAL MANAGER, WHO PROVIDED THE FOLLOWING INFORMATION:

MICROELECTRONICA Y CONTROL, S.A. IS AN IMPORTER AND DISTRIBUTOR OF ELECTRONIC COMPONENTS AND SYSTEMS WHICH ARE SOLD IN SPAIN ONLY. ITS MAIN CUSTOMERS ARE MANUFACTURERS OF PROFESSIONAL ELECTRONIC EQUIPMENT. IT ALSO SELLS TO MANUFACTURERS OF RADIO AND TV SETS. IT PLANS TO IMPORT INTEGRATED CIRCUITS FROM SOLID STATE SCIENTIFIC, INC., MONTGOMERYVILLE, PA. 18936 FOR WHICH IT HAS BEEN EXCLUSIVE DISTRIBUTOR FOR SPAIN SINCE MARCH 1978.

2. WHILE MICROELECTRONICA Y CONTROL, S.A. PROJECTS PURCHASES OF ABOUT U.S. DOLLARS 1,000,000 OF INTEGRATED CIRCUITS OVER A PERIOD OF 12 TO 24 MONTHS, THIS WILL BE IN A NUMBER OF ORDERS NOT A SINGLE ORDER. WHEN
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SUBJECT LICENSE WAS APPLIED FOR THEY HAD AN ORDER FOR INTEGRATED CIRCUITS FOR AN APPROXIMATE AMOUNT OF U.S. DOLLARS 1,000,000 FROM A LARGE LOCAL MANUFACTURER WHO DECLARED BANKRUPTCY ABOUT A MONTH AGO AND CANCELED THE ORDER. HOWEVER, THEY DO EXPECT TO SELL INTEGRATED CIRCUITS FOR ABOUT U.S. DOLLARS 20,000 IN 1978.

3. MICROELECTRONICA Y CONTROL, S.A. IS A SMALL CORPORATION
FOUNDED IN 1977, IS LOCATED ON TRAVESERA DE GRACIA 15,
SECOND FLOOR, FOURTH DOOR, BARCELONA 21, SPAIN. IT EMPLOYS
5. FIRM HAS AN AUTHORIZED AND PAID-IN CAPITAL OF ABOUT U.S.
DOLLARS 6,200 AND GROSS ASSETS ESTIMATED AT U.S. DOLLARS
37,300. THE FIRM ESTIMATES TOTAL SALES OF ABOUT U.S. DOLLARS
300,00 IN 1978. BANKING AND TRADE SOURCES REPORT THAT IT
HAS A GOOD FINANCIAL REPUTATION AND OBLIGATIONS ARE MET
PROMPTLY.

4. IN VIEW OF THE FOREGOING, THE CONSULATE CONFIRMS THAT
MICROELECTRONICA Y CONTROL, S.A. IS A RELIABLE RECIPIENT
OF U.S. EQUIPMENT AND THAT THE INTEGRATED CIRCUITS THAT
IT WILL IMPORT WILL BE USED AS COMPONENTS IN ELECTRONIC
EQUIPMENT MADE AND SOLD IN SPAIN.
HOWEVER, AS IT IS NOT GOING TO IMPORT 2,000,000 PCS CMOS
INTEGRATED CIRCUITS FOR AN ESTIMATED AMOUNT OF U.S. DOLLARS
1,000,000 IN A SOLE SHIPMENT BUT IN VARIOUS PARTIAL SHIPMENTS,
THE CONSULATE RECOMMENDS ISSUANCE OF A LICENSE FOR MULTIPLE
TRANSACTIONS IN LIEU OF A SINGLE TRANSACTION LICENSE.
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